

# «FARGONA DORI-DARMON» JSC

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# Company Profile

Company name	«FARGONA DORI-DARMON» J SC
Year of incorporation	1938 (reorganized into JSC in 1994)
Corporate and legal frame	Joint-Stock Company
Authorized fund (capital)	3.8 bln. UZS (1.45 mln. USD)
Stock value	3,000 UZS
Listing category	C (FRDD)
Shareholders	<ul style="list-style-type: none"><li>• “Dori-Darmon” JSC- 35.0%</li><li>• Staff – 10.0%</li><li>• Other shareholders – 55.0%</li></ul>
The number of employees	263
Offered Assets for Privatization	15.0% - 549 542.24 USD

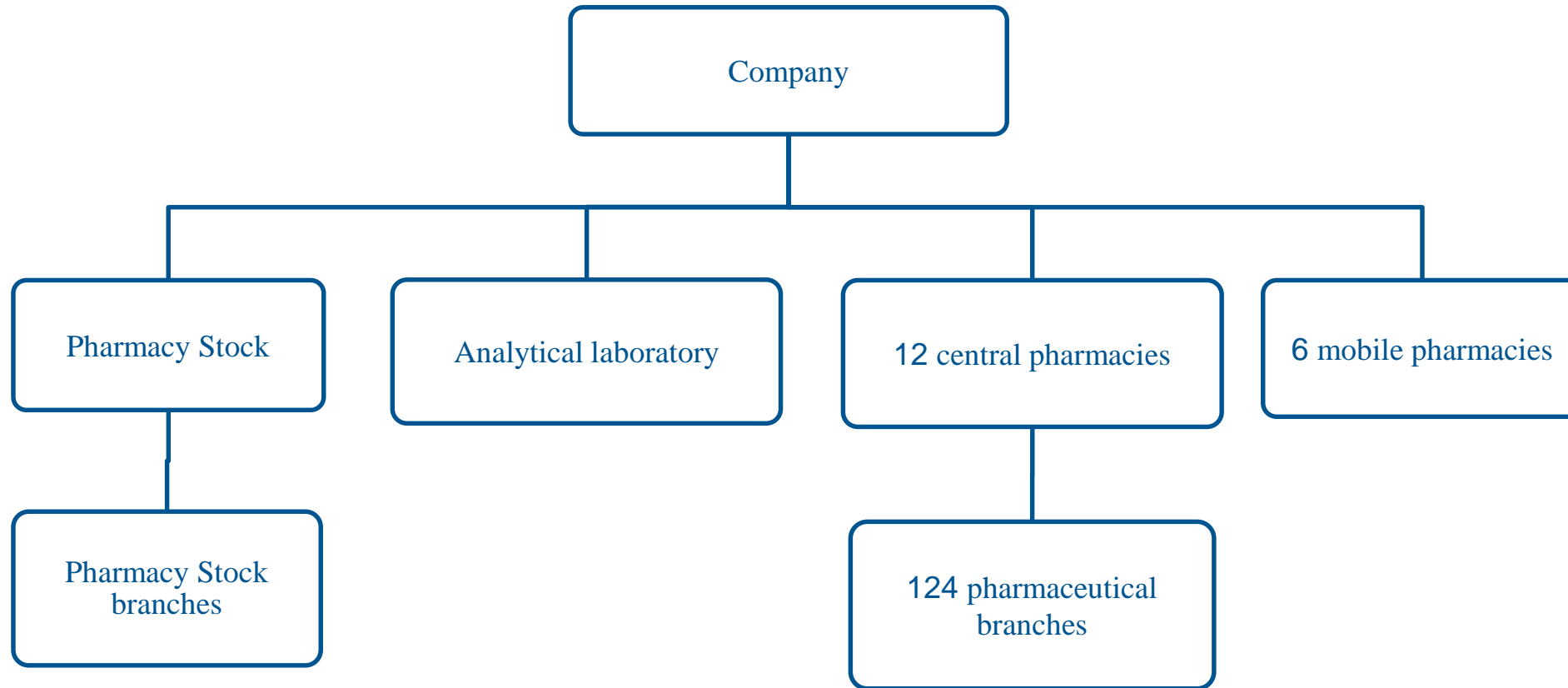
# Business Activity

The core business of the Company is wholesale and retail trade of medicine products and goods, as well as manufacture of pharmaceutical semi-finished products. The Company has the following documents permitting these activities:

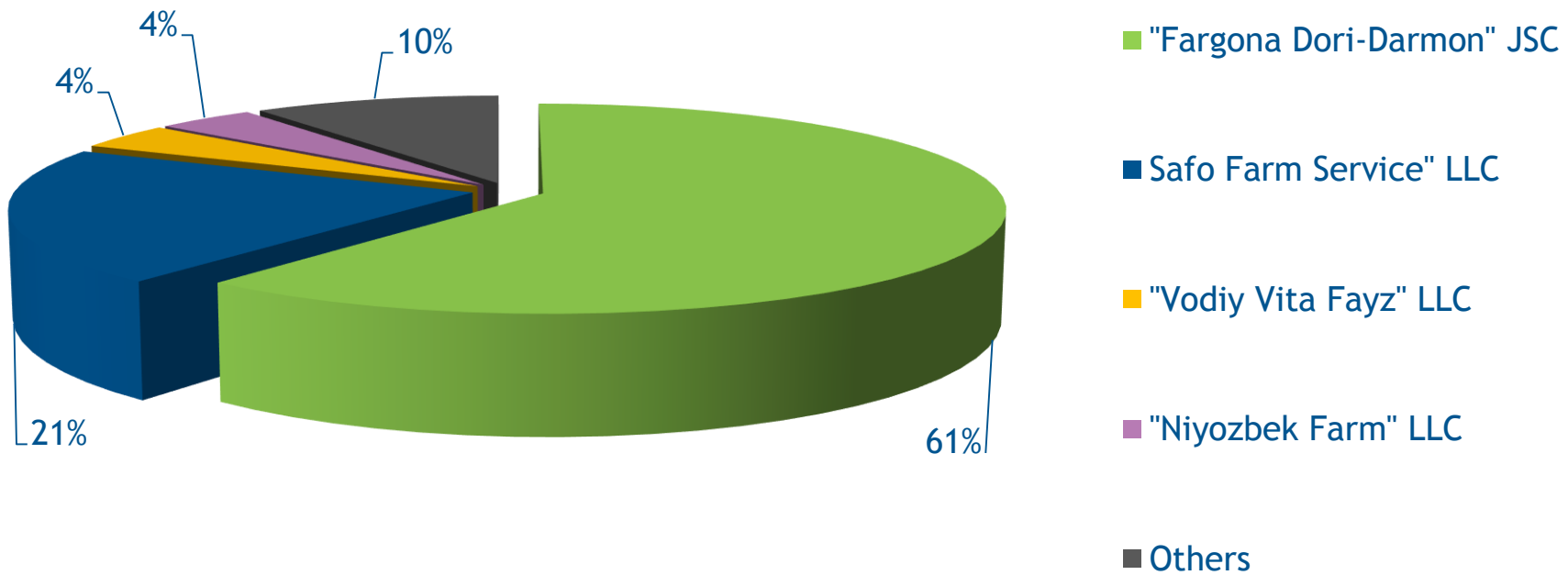
- License of the Ministry of Public Health of the Republic of Uzbekistan for pharmaceutical activities
- License of the Ministry of Public Health of the Republic of Uzbekistan for sale and storage of psychotropic and narcotic drugs
- ISO 9001:2008 Certificate of the National Certification Management System of the Republic of Uzbekistan



# Company Structure

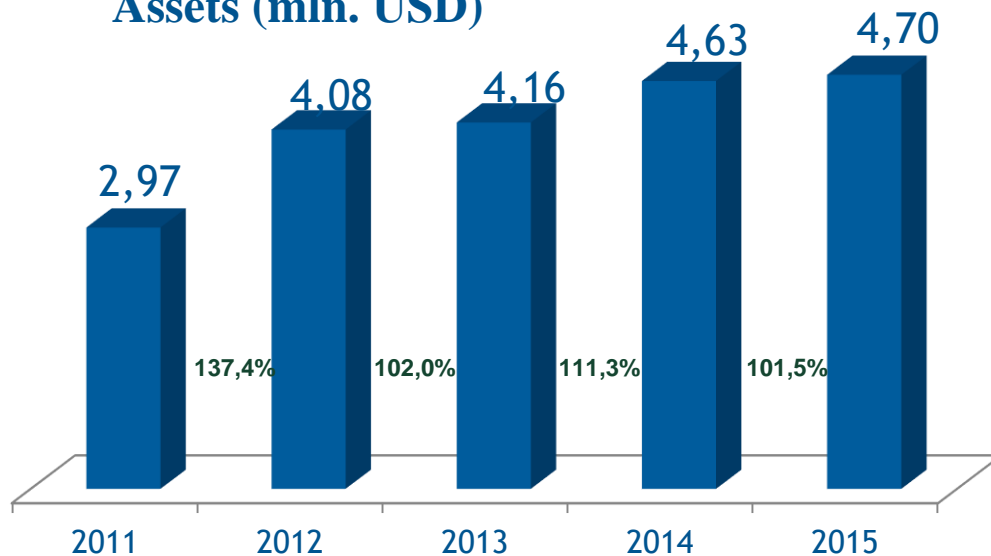


# Analysis of Market Share in Ferghana region

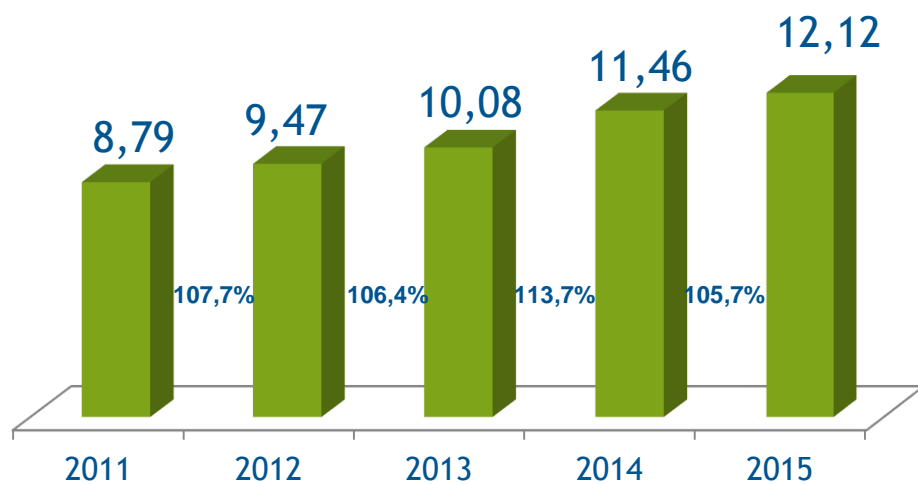


# Financial Performance

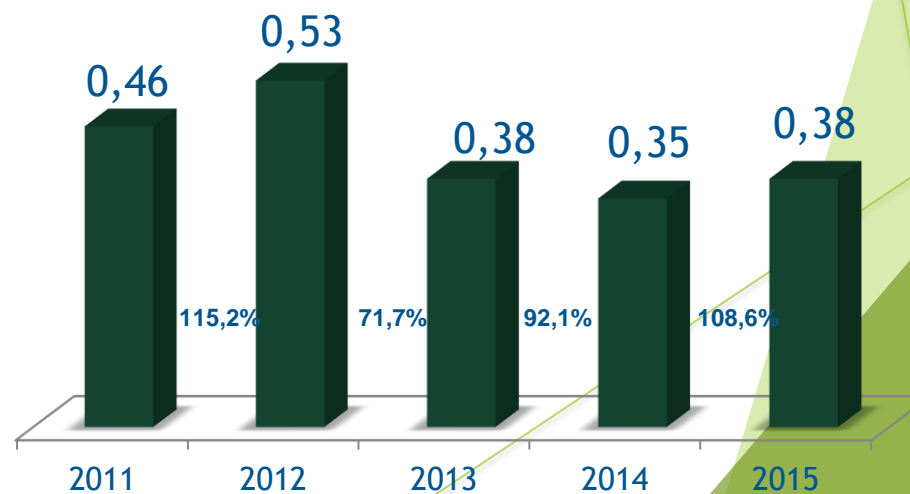
### Assets (mln. USD)



### Turnover (mln. USD)

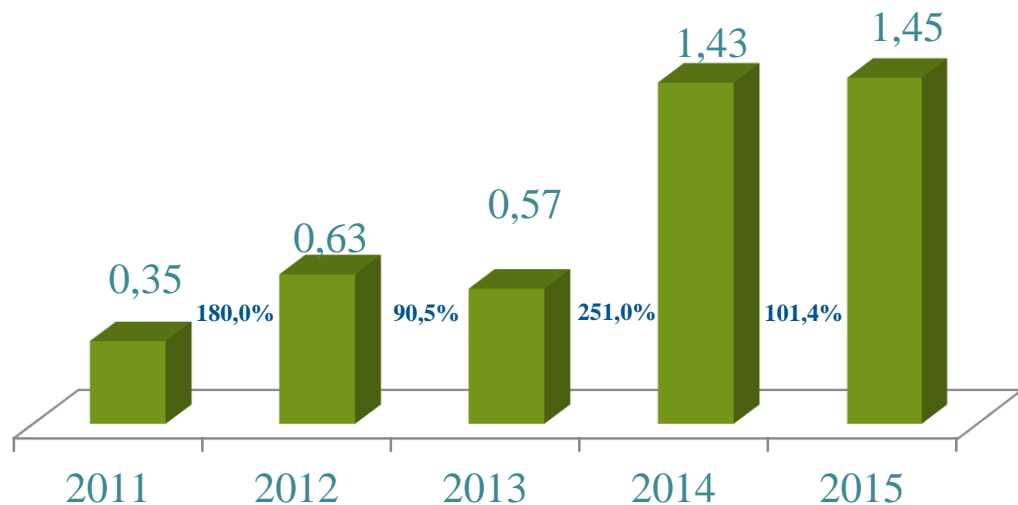


### Net income (mln. USD)

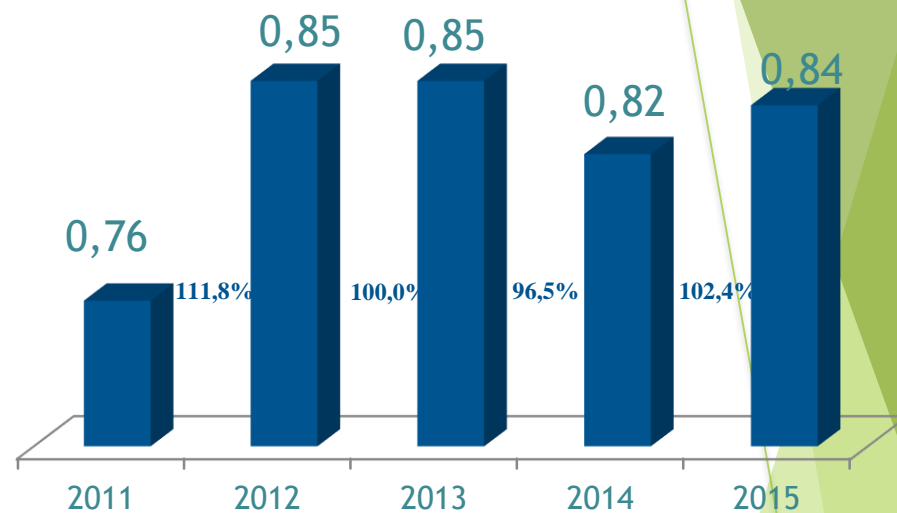


# Financial Performance

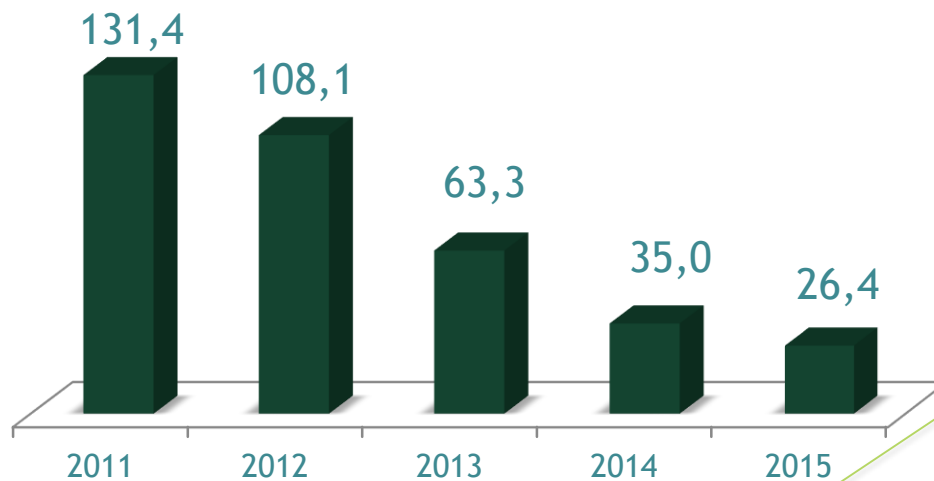
Registered Share Capital (mln. USD)



EBITDA (mln. USD)



ROE (%)



# Purpose of Investments

15 % of shares from authorized capital are to be sold to foreign investors or equivalent 264,203 units of common voting stocks.

Offered assets for privatization to foreign investors will be appraised and tendered at market price.

Adopted investments will be used to expand market coverage and type of products to be sold and its quality, as well as to modernize and upgrade warehouses.



# Forecast of Financial Indicators

Performance	2016	2017	2018	2019	2020
Turnover (mln. USD)	12.36	14.83	17.80	21.33	25.57
Net Income (mln. USD)	0.43	0.47	0.52	0.57	0.63
ROE (%)	29.6%	32.4%	35.8%	39.3%	43.4%
Profit per 1 share (USD)	0.32	0.35	0.38	0.42	0.47
Dividend amount per 15.0% equity stake (thous. USD)	79.4	87.3	96.2	105.8	116.4

*\*Exchange rate set up by the Central Bank of the Republic of Uzbekistan as of Jan. 26, 2016 is 2,831.49 USZ*

# Contact us:

## Company name

«FARGONA DORI-DARMON» JSC

## Chairman

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